# DEDICATION

This book is dedicated first to the Lord whom I worship, the only one who is worthy of all praise, honor and glory, **Jesus Christ.**

I dedicate it to my best friend in the whole world, **Carol Mitchell**.

In alphabetical order, because no other order seems appropriate, I also dedicate this book to you magnificent people: **Judy Szeto, Shirley Bell, Marshall Bryer, Ilana Herring, , Peter Keating, Christie Mach, Robert Mach, Dr. Doyle Young, Dr. Sherri Petro, Dr. Dominic Mwenja, Jim Orr, Nancy Parker, Oscar Romero, Tom Sandoval, Aaron Sheinbein, Dr. Jonathan Smith, Jackie Tanner and David Torres** who have worked hard for our joint success and introduced us to families to help**,** as well as to all of the fervent, passionate, even fanatical people working in our splendid organization, and most especially to those who negotiate in a hundred ways every day, whether or not they have earned the title of Negotiator. You know who you are; you have a copy of this book. I wrote it only for you.

Your forever-friend,  
David Mitchell

I treasure these compliments from two great people.

**“ You have a noble enterprise.”**Doyle Young, who turned around Nike and Petko

**“ Your business plan is a work of art.”**Sherri Petro, Strategy Consultant

But the finest compliments we receive are from our clients and friends who ask,   
“**May I join you?”**